



Greenpoint Technologies, Inc.

STANDARD QUALITY REQUIREMENTS FOR SUPPLIERS		Supplier Category		
Requirements		Build-to-print or Built-to-spec	PMA part or Special Processes	Distributor
1. GENERAL				
1.1	Unless otherwise defined in this Standard Quality Requirements for Suppliers document, capitalized terms herein have the meaning assigned to them in the Standard Purchase Order Terms and Conditions, available at https://www.greenpoint.com/terms-and-conditions/ , or, if applicable, within the General Terms Agreement between Buyer and Seller.	x	x	x
1.2	Seller is obligated to adhere to the following Standard Quality Requirements for Suppliers where performance of an Order is applicable to the following categories: A) Build-to-print or Built-to-spec, B) PMA part or special processes, or C) Distributor. Where indicated by an "X" marking, Seller must adhere to the applicable provision.	x	x	x
1.3	Seller is required to maintain an industry-accepted quality system which addresses the minimum requirements set forth below and any other quality requirement specified as part of the purchase order(s).	x	x	x
1.4	Seller shall inform Buyer of any significant change concerning: Seller company name, mergers and acquisitions, company organization and management, factories, manufacturing processes*, industrial means* (tools, inspection and production equipment), sharing between internal and external manufacturing*, or major sub-contractors*, certifications and approvals. In case of work transfer (from one Seller facility to another, from the Seller to sub tier supplier, from one major Seller sub-tier to another Seller sub-tier) the Seller shall notify the Buyer at least three (3) months before the beginning of the transfer and obtain Buyer's approval.	x	x	x
1.5	Ethical practices are initiated as a "top down" program with Seller's corporate officers acting as role models of behavior for other employees.	x	x	x
2. SELLER'S QUALITY CONTROL REQUIREMENTS				
2.1	Seller shall maintain quality controls that ensure all Goods conform to Order requirements whether manufactured or processed by Seller or procured from Seller's subcontractors or vendors. Seller is responsible for performing or assuring all inspections, tests and calibration necessary to substantiate the Goods furnished conform to Order requirements. Records of conformance shall be maintained on file at Seller's facility and made available or provided for review by Buyer upon request. Seller's facilities and quality controls are subject to Buyer review. Seller shall take prompt action to correct conditions that have or could result in Goods that do not conform to Order requirements. If the product specification has a Qualified Products List ("QPL"), or Qualified Manufacturers List ("QML") then the manufacturer of that product must be listed on the QPL/QML. If Seller is a distributor or other than the true manufacturer ("OEM"), then the true manufacturer's name and location (city and state) shall be identified within Seller's shipping documentation. Seller agrees to notify Buyer of any anomalies detected in the Goods and form, fit or function change to the Goods which are different than those specified in the engineering drawings or specifications. Seller agrees to not change the processes used to produce the Goods unless given prior written approval to do so by Buyer.	x	x	x
2.2	Seller's organization has measures in place for the prevention of counterfeit or suspect counterfeit parts use and their inclusion in product delivered to Customer.	x	x	x
3. STAFF TRAINING AND COMPETENCIES				
3.1	Seller has established and documented training program to qualify personnel for their position/function and maintains training records.	x	x	N/A
3.2	Seller's training program includes staff awareness on the importance of: product or service conformity, product safety, and ethical behavior.	x	x	x



Greenpoint Technologies, Inc.

STANDARD QUALITY REQUIREMENTS FOR SUPPLIERS		Supplier Category		
		Build-to-print or Built-to-spec	PMA part or Special Processes	Distributor
Requirements				
3.3	Seller shall demonstrate that repair and maintenance staff have been trained on the applicable maintenance regulation requirements (human factors, safety management system, part 145, EMAR 145, etc.)	x	x	N/A
4. PURCHASES				
4.1	Buyer may specify mandatory sources of supply, in that case the approved source(s) of supply will be indicated on the contract or purchase order or on the relevant order documents.	x	x	x
4.2	Seller shall flow down to sub-tier suppliers applicable Buyer requirements.	x	x	x
4.3	Seller shall set up a process intended to evaluate, select and qualify its sub-tier suppliers, adapted to the identified risks and to the type of product concerned. Information related to sub-tier supplier qualification shall be documented. The list and status of sub-tier suppliers involved in contract or purchase order execution is to be communicated to Buyer upon request.	x	x	N/A
4.4	Seller shall implement a process for periodical monitoring its sub-tier suppliers. Seller shall adapt monitoring to identify risks to type of product concerned and including, at a minimum: <ul style="list-style-type: none"> • Checking that applicable Buyer requirements are met. • Measurement of the performance level (quality product and delivery). Note: This requirement is applicable also for mandatory sources specified by Buyer.	x	x	N/A
4.5	Seller shall systematically and immediately inform Buyer of any obsolescence notification and/or modification notified by its sub-tier suppliers concerning any components, raw material, or processes incorporated in Buyer-designed product.	x	x	x
4.6	Where Seller delegates inspection activities to the sub-tier supplier, the Seller shall define the requirements for delegation and maintain a register of delegations.	x	x	N/A
5. CONTROL OF CHANGES				
5.1	Seller agrees not to make any changes in materials or design details that would affect the Goods or any component part thereof with regard to (A) part number identification, (B) physical or functional interchangeability, or (C) repair and overhaul procedures and processes and material changes that affect these procedures, without prior written approval of Buyer, and without revising the part numbers and the originals of all drawings or data affected by the change. Seller will forward copies of the revised drawings or data to Buyer. Seller further agrees to insert this clause in Seller's subcontracts for Seller-purchased equipment whether such equipment is supplied to Seller as an end item or as a component part of an end item.	x	x	N/A
6. VALIDATION AND CONTROL OF PROCESSES FOR PRODUCTION				
6.1	Buyer may request a PRI-NADCAP certification for special processes (including non-destructive tests) considered by Buyer as critical for the product realization. Upon request, Seller shall provide to Buyer all documentation showing evidence of qualification of PRI-NADCAP approved special processes. These requirements also apply to sub-contracted special processes.	x	x	N/A



Greenpoint Technologies, Inc.

STANDARD QUALITY REQUIREMENTS FOR SUPPLIERS		Supplier Category		
		Build-to-print or Built-to-spec	PMA part or Special Processes	Distributor
Requirements				
6.2	<p>On Buyer's request, the Seller shall monitor the product and process key characteristics variation by statistical process control. If other variation control methods are used, measurable evidence must demonstrate that the controls are efficient. Seller shall set up variation management activities on product and process key characteristics to achieve the capability target value (i.e. Cp, Cpk) and provide evidence.</p> <p>In a continuous improvement approach, Seller shall define specific action plans to improve the capability results.</p> <p>When applicable, Seller shall flow down this requirement to its key contributing parties.</p>	x	x	N/A
7. MONITORING AND MEASUREMENT OF PRODUCT				
7.1	<p>Seller shall verify the contractual characteristics of the product. Seller shall document and perform, at the suitable phases of the product manufacturing process, the applicable verifications.</p>	x	x	N/A
7.2	<p>When sampling inspection is used to attest the product conformity, Seller will ensure inspection plan is appropriate to risks. This inspection plan shall contain, at a minimum:</p> <ul style="list-style-type: none"> • Sampling plan (sample size and frequency). • List of monitored characteristics. • Tools and procedure used to ensure validity of sampling results. <p>Seller shall communicate sampling inspection plan to Buyer upon Buyer's request.</p> <p>Note: The sampling plan shall preclude the acceptance of batches whose samples are known as defective.</p>	x	x	N/A
7.3	<p>When specific test equipment is used for the execution of the contract or purchase order, Seller shall conduct test equipment validation. Buyer's representatives may participate to the test equipment validation or may take responsibility for test equipment validation.</p>	x	x	N/A
7.4	<p>On Buyer's request, Seller shall prepare and maintain a control plan specific to the product.</p> <p>The control plan form shall contain the list of actions (e.g. measurements, controls, tests, inspections, etc.) that are required at each phase of the process including receiving inspection.</p>	x	x	N/A
8. TRACEABILITY				
8.1	<p>Seller shall implement a traceability procedure ensuring that the following information may be retrieved in respect of any given product or batch of products:</p> <ul style="list-style-type: none"> • Status of the applied definition dossier in comparison with the approved definition dossier. • Status of the applied manufacturing and inspection dossier in comparison with approved manufacturing and inspection dossier. • Manufacturing history (manufacturing, assembly, testing, operators). • For each manufacturing step, quantity of accepted and rejected products. • Destination (delivery, scrap) of each product or batch of products. • Non conformities with the applicable definition, manufacturing and inspection dossier. • Records of all the tests carried out. 	x	x	x
8.2	<p>The traceability process shall permit for a product or sub-assembly (or a batch of products or subassemblies) to identify all the relevant components batches or raw material batches.</p>	x	x	x
8.3	<p>The traceability process shall permit for a batch of components or raw materials to identify all the concerned sub-assemblies and products.</p>	x	x	x



Greenpoint *Technologies*, Inc.

STANDARD QUALITY REQUIREMENTS FOR SUPPLIERS		Supplier Category		
		Build-to-print or Built-to-spec	PMA part or Special Processes	Distributor
Requirements				
8.4	Traceability information defined above shall be communicated on request to the Buyer within forty-eight (48) hours, (two (2) business days).	X	X	X
9. INVENTORY MANAGEMENT				
9.1	Seller inventories management process shall ensure: <ul style="list-style-type: none"> • Inventory accuracy. • Preservation of traceability rules. • Conformity of inventoried parts. • Note: First in first out process (FIFO) is a recommended practice. During release of stock, Seller shall verify that: <ul style="list-style-type: none"> • Product preservation has been maintained. • Product configuration is valid. • Product quality warnings have been passed on inventories (if any). 	X	X	X
10. BUYER'S PROPERTY				
10.1	Buyer reserves the right to provide Seller with all or part of the supplies required for fulfillment of the contract or purchase order. In such cases, Seller shall: <ul style="list-style-type: none"> • Perform incoming visual inspection in order to detect any transport damage. • Perform incoming quantitative inspection. • Identify supplies with regard to accompanying documents. • Provide adapted storage conditions (ESD, humidity, etc.). • Protect the supplies against any incorrect use. • Ensure that supplies are covered by Seller insurance policies. 	X	X	N/A
10.2	The provision by Buyer of manufacturing documents and/or means does not alleviate Seller's responsibility to provide conforming product.	X	X	N/A
11. LIMITED SHELF LIFE PRODUCTS				
11.1	Seller will ensure the manufacturing date of products with an expiry date or with limited shelf life is marked on packaging and written on the statement of conformity.	X	X	X
11.2	Unless otherwise specified in contract or purchase order, the service life of delivered limited shelf life products shall not be less than eighty percent (80%) of their maximum service life with effect from the date of delivery.	X	X	X
12. SELLER'S FIRST ARTICLE INSPECTION REQUIREMENT AND DELIVERABLE REPORT				
12.1	As applicable, Seller will perform First Article Inspection ("FAI") for the Goods, including details and subassemblies constituting the Goods. Seller's FAI records will provide objective evidence of one hundred percent (100%) dimensional inspection, documented with engineering drawing dimensions, tolerances and inspection results. It will also include verification that complete operational, functional and performance specifications are met. Actual measured dimension results will be expressed in quantitative terms and in the unit of measure specified by the drawing, digital data model or specification. Operational, functional and performance specifications shall be documented in an acceptance test report. Standard Catalog hardware is exempt from this FAI requirement; however, a copy of the Certification of Conformance for Standard Catalog hardware will be made available to Buyer upon request. The preferred method for completing the FAI is utilizing the AS9102 methodology and forms. This method may be required via the corresponding purchase order. Seller's FAI report shall include a Certification of Conformance attesting applicable drawing notes and process requirements have been accomplished as required. Seller will include a copy of the FAI Report with each shipment of deliverable Goods.	X	X	N/A
13. FOREIGN OBJECT DAMAGE				
13.1	Seller shall ensure that Foreign Object Damage and tool control processes and procedures are adhered to at all times. Seller procedures may be used	X	X	X



Greenpoint Technologies, Inc.

STANDARD QUALITY REQUIREMENTS FOR SUPPLIERS		Supplier Category		
Requirements		Build-to-print or Built-to-spec	PMA part or Special Processes	Distributor
	provided they meet standards in National Aerospace Standard 412 (NAS 412) and Boeing procedure Pro-6865 as they pertain to the Goods.			
14. QUALITY INSPECTION AND AUDITS				
14.1	<p>Buyer representatives, whether or not accompanied by end Customer representatives, shall have the right to carry out quality audits or inspections at Seller's and subcontractor's premises (and if necessary, at sub-contractors Seller premises) in order to check:</p> <ul style="list-style-type: none"> • Seller conformity to requirements specified in this document. • Conditions under which the contract or purchase order is being fulfilled. • Product conformity to specified requirements. • Conformity of processes to specified requirements. • Implementation of any corrective action required. <p>All records relating to the manufacture and inspection of goods and applicable documentation shall be available to Buyer, Buyer's Customer and regulatory authorities during the performance of the Order. Buyer shall be given the right to extend this record retention period as required by Customer. Seller shall provide, without additional charge, all reasonable facilities and assistance for such inspections and tests. Any such inspections or tests by Buyer or Customer shall be performed in such a manner as not to unduly delay the work.</p>	x	x	x
14.2	Seller shall inform the Buyer, before contract or purchase order acceptance, of the facilities, manufacturing processes and/or data considered confidential for which Seller requires no admittance of Buyer's representatives and/or end Customer's representatives.	x	x	N/A
14.3	<p>Depending on the nature of the products or services ordered, official authorities may inspect any or all of the operations required to fulfill the contract or purchase order. Depending on what is to be supplied, these official authorities include but are not limited to those listed below:</p> <ul style="list-style-type: none"> • Federal Aviation Administration (FAA). • Civil Aviation Authority or organization acting on its behalf, for civil aviation activities. • Department of Defense Authorities for military activities. <p>Seller (and any of its subcontractors) shall provide the representatives of any official authorities, free access to its premises and shall make available to them any document related to the contract or purchase order as well as any other facilities required in order to enable them to carry out their inspection.</p>	x	x	x
15. CORRECTIVE ACTION				
15.1	Seller shall, on request, on forms designated by Buyer, provide statements of corrective action on failures of Seller's Goods. Corrective action statements, at Buyer's option, may require approval signature by Buyer. All rejected Goods resubmitted by Seller to Buyer shall bear adequate identification, including reference to Buyer's rejection document. In addition, Seller shall notify Buyer in writing when discrepancies in Seller's process or Goods are discovered or suspected regarding Goods delivered or to be delivered under this contract.	x	x	x
16. CONTROL OF NONCONFORMING PRODUCT				
16.1	In case of nonconforming product attributable to Seller and on Buyer's request, Seller shall provide qualified personnel to sort out and perform the required corrective actions at Buyer's or Customer's premises. Conditions of such actions shall be determined between the Buyer and the Seller and, when applicable, with Customer.	x	x	x



Greenpoint Technologies, Inc.

STANDARD QUALITY REQUIREMENTS FOR SUPPLIERS		Supplier Category		
		Build-to-print or Built-to-spec	PMA part or Special Processes	Distributor
Requirements				
16.2	Nonconforming product attributable to Seller and detected by Buyer (during incoming inspection, assembly, or in service) may be subject to failure investigation in order to determine the nonconformity root cause and associated corrective and preventive actions. The methods used to examine nonconforming products shall be agreed jointly by Buyer and Seller and, if relevant, by the official authorities. Note: Should the investigation be carried out by Seller, Seller shall timely submit a detailed investigation report to Buyer.	x	x	x
16.3	In the event of manufacturing or inspection process nonconformity, Seller shall: <ul style="list-style-type: none"> Evaluate whether the process nonconformity has resulted in product nonconformity. Take appropriate action to correct the nonconforming process. Determine if the process nonconformity could have affected other processes or products. 	x	x	N/A
17. CONCESSION REQUEST				
17.1	Exceptionally, if Seller wishes to deliver a nonconforming product regarded as acceptable, Seller shall provide Buyer, prior to delivery, with a concession request describing details of the discrepancy, as well as proposed corrective actions.	x	x	x
17.2	If the concession request is approved by Buyer's Quality Department, Seller shall: <ul style="list-style-type: none"> Indicate on the accompanying documents (statement of conformity or inspection report) the reference number of the approved concession request. Identify (appropriate labeling, etc.) the relevant products. Attach a copy of the concession request accepted by Buyer to the accompanying documents. 	x	x	x
18. PACKAGING AND LABELLING				
18.1	Seller shall ensure that all arrangements are taken to preserve products (corrosion protection, scratches protection...) during handling and shipping operations until delivery to intended destination.	x	x	x
18.2	Seller shall ensure all product delivered is clean and pollution-free.	x	x	x
18.3	In case of delivery composed of several manufacturing batches, Seller shall separate and identify each batch.	x	x	x
18.4	Where applicable, (components or electronic devices), the Seller shall make appropriate arrangements against electrostatic discharge in accordance with the EN61340-5-1 or MIL-Std-1686 or EIA JESD-625 standard. The outer packaging shall be marked with standardized marking showing that the content may be damaged by electrostatic discharge.	x	x	x
18.5	Where applicable, Seller shall mark and package electronic products sensitive to moisture according to IPC/JEDEC standards document IPC/JEDEC J-STD-033.	x	x	x
18.6	Where applicable, Seller shall mark products or outer packaging with labels showing conformity with applicable Restriction of Hazardous Substances Directive (RoHS) regulation.	x	x	x
18.7	Seller shall facilitate the use of recycled packaging, reusable packaging, and mono material packaging. Wood packaging shall be in accordance with ISPM 15 standard as required.	x	x	x



Greenpoint *Technologies*, Inc.

STANDARD QUALITY REQUIREMENTS FOR SUPPLIERS		Supplier Category		
		Build-to-print or Built-to-spec	PMA part or Special Processes	Distributor
Requirements				
18.8	Buyer reserves the right to request that Seller to attach bar codes on packages and/or delivery documentation. Data contained in these bar codes shall be defined by the Buyer.	x	x	x
19. MANUFACTURER'S CERTIFICATE OF CONFORMANCE				
19.1	<p>Seller shall include with each shipment a copy of the manufacturer's Certificate of Conformance. The manufacturer's Certificate of Conformance shall include the following information:</p> <ul style="list-style-type: none"> • Name and address of manufacturer. • Statement attesting that Goods and Services conform to all Order and associated drawing requirements. • Part number and dash number (as applicable). • Drawing number and revision level (as applicable) to which the Goods were manufactured. • If Goods are Buyer furnished, so indicate. <p>The Certificate of Conformance will afford traceability to the manufacturer. Seller shall reference Buyer's purchase order number on manufacturer's Certificate of Conformance, or Seller shall include with each shipment a copy of Seller's Certificate of Conformance that will include reference to Buyer's purchase order number and a reference to the required manufacturer's Certificate of Conformance.</p>	x	x	x
20. UNCONFIRMED FAILURE REJECTIONS				
20.1	<p>In the event Goods delivered pursuant to the Order are rejected and returned by Buyer to Seller and Seller is unable to confirm the reported failure, Seller shall provide the following to Buyer and hold shipment pending Buyer disposition:</p> <ul style="list-style-type: none"> • Order number. • Part number. • Serial number(s). • Buyer's rejection form number. • Applicable test procedures. • Results of special tests performed by Seller. • Seller's certification that test procedure used to verify the failure identified by the Buyer was adequate to detect those failures. Seller to provide number and revision of test procedures used. 	x	x	x
21. ENVIRONMENT				
21.1	<p>Seller agrees to:</p> <ul style="list-style-type: none"> • Inform Buyer of any supply likely to have a negative environmental impact. • Meet national and local applicable regulations relating to safety, health and environment. 	x	x	x



Greenpoint *Technologies*, Inc.

STANDARD QUALITY REQUIREMENTS FOR SUPPLIERS		Supplier Category		
		Build-to-print or Built-to-spec	PMA part or Special Processes	Distributor
Requirements				
21.2	<p>The following requirements are applicable for products manufactured or delivered in the European Union</p> <p>The Seller agrees to:</p> <p>Meet European (CE) Regulation n° 1907/2006 (REACH) regarding registration, evaluation, authorization and restriction of chemicals by:</p> <ul style="list-style-type: none"> Ensuring that authorization for use has been granted for chemicals included in appendix XIV (website: https://www.echa.europa.eu/web/guest/substances-of-very-high-concern-identification-explained) Informing if a candidate substance is in an item with a concentration above of 0.1% weight by weight. Ensuring registration of substances used. Informing, if concerned, if a substance included in appendix XVII (substances with restrictive uses) is included in an item (website: https://www.echa.europa.eu/authorisation-list) Propose, as soon as possible, alternate solution to a substance part of the candidate's substances in order to ensure continuity of deliveries. 	x	x	x
21.3	Seller shall provide Material Safety Data Sheet (MSDS) for chemicals.	x	x	x
21.4	Buyer reserves the right to perform safety or environment audits or evaluations relating to ordered products, in Seller's premises.	x	x	x
21.5	Seller shall evaluate implementation of Environmental management system in accordance with ISO 14001 or equivalent.	x	x	N/A
21.6	Seller should limit the hazardous substances (for health and environment) in chemicals. Otherwise, Seller should offer a medium-term alternative.	x	x	x
22. RECORD RETENTION				
22.1	Seller's records, to demonstrate conformance, shall be on file and available for review by Buyer, Buyer's Customers or Regulatory Agencies, upon request. Quality records shall be retained as required by contract and relevant FAA rules and regulations. Seller shall have a documented procedure on record retention defining specific records and applicable retention.	x	x	x