



PRESS RELEASE

GREENPOINT TECHNOLOGIES SUPPLIER PARTNER BENEFITS

June 14, 2010

Kirkland, WA

Greenpoint Technologies hosted a Supplier Partnership Conference some time ago. What started out as an informational conference unfolded into the cross pollination of best practices shared between Greenpoint suppliers. The conference focus was intended to improve the supplier/customer relationship through an open forum of sharing and exchanging business practices, in an environment where quality, performance and trust are highly valued. Thirty-three (33) companies attended the event. As a result one company in particular, Techno Coatings of Miami, FL realized an unexpected benefit from the experience.

Techno Coatings was facing a challenge meeting certain quality issues and performance milestones. They were intrigued by a lean manufacturing presentation from Jeff Kaas, president of Kaas Tailored, located in Mukilteo, WA. Overtime Kaas's 'Lean' approach to business was ultimately adopted by Techno Coatings, strengthening their organizational operations immeasurably. "What started out as an initiative to share industry best practices, and allowing our key suppliers an opportunity to learn from this conference, unfolded into strengthening a supplier, paying unexpected dividends," states Dale Linder, Greenpoint's Senior Director of Supply Chain Management. Greenpoint's interest in supplier development allows investment in their supply chain in a unique way, resulting in operational efficiencies for mutual customers.

For more information, please contact Christine Hadley at (425) 828-2777 ext. 7154 or by e-mail at chadley@greenpnt.com

Greenpoint is an experienced BBJ Completion Center which provides VIP aircraft interiors for Boeing airplanes. Greenpoint incorporates in-house capabilities of interior design, engineering, program management, and certification for aircraft interior installations and modifications. Established in 1988, Greenpoint has a history of VIP completions for multiple heads-of-state, leading corporations, and private individuals. Driven by its nimble customer-focused culture, Greenpoint's strategic goals incorporate quality, commitment, and craftsmanship into every completion.